

MEDA

Maryland Economic
Development Association

Economic Development

Transforms lives.

MARYLAND ECONOMIC DEVELOPMENT COUNTY-BY-COUNTY PROJECTS/PROGRAMS/EVENTS WITH NEW/RETAINED JOBS & NOTES

*Advancing Your Community...
Techniques for Economic Development Strategies*

MARYLAND ECONOMIC DEVELOPMENT
COUNTY-BY-COUNTY PROJECTS/PROGRAMS/EVENTS
WITH NEW/RETAINED JOBS & NOTES



County	Project	New/Retained jobs	Notes
Allegany County Department of Economic and Community Development	Webstaurant	150 new jobs	Lancaster, PA-based company to open warehouse and distribution center North Branch Industrial Park, south of Cumberland. 525,000 sq. ft. warehouse.
	Rocky Gap Casino & Resort	500 employees	Hotel, Casino and Golf Resort obtained from State of Maryland. Opened May 2013 by Lakes Entertainment, Inc. Has become year round destination.
	American Woodmark Corporation and Hunter Douglas Fabrication	1350 employees	American Woodmark came to Allegany County in 2004 growing to 500 employees. Hunter Douglas began operation in Allegany County in the 1990's growing to 860 employees and is the County's largest manufacturing employer.
	Mount Savage and Rawlings Water		Projects totaled \$11,003,370.95 and \$5,906,650.00 respectively. Provided water and connections for up to 750 households in these two communities.
	DelFest		Since 2008, this annual music festival, headlined by bluegrass legend Del McCoury, has been a Memorial Day weekend tradition with 3 days of music from legendary and up and coming bluegrass artists. It brings tens of thousands of visitors to Allegany County and continues to grow. The impact to the local economy is tremendous and puts Allegany County in a national spotlight each May.
Anne Arundel Economic Development Corporation	The VOLT Fund Business Loan Program	148 jobs	For the second year in a row, AAEDC was awarded money for its VOLT Fund, a loan program to assist small, minority, women and veteran-owned businesses in Anne Arundel County and around the state. The state's Department of Business and Economic Development awarded \$2 million to AAEDC and a total of more than \$9 million to five other loan fund managers around Maryland. Since 2013, VOLT Fund recipients have added 148 jobs to the region. http://www.aaedc.org/financial-services-loans/vlt-small-business-loans
	Community Reinvestment Initiative		AAEDC launched the Community Reinvestment Initiative aimed at upgrading older commercial districts in northern and western areas of Anne Arundel County. The focus of this effort is to improve the quality of life for residents in nearby neighborhoods, reduce blighted areas, increase property values, and grow business. The two main tools used to incentive revitalization efforts are the Community Revitalization Tax Credit and the Arundel Community Reinvestment (ACR) Fund. Since 2007, AAEDC has distributed more than \$953,177 in ACR loans resulting in over \$6 million of new investment. http://www.aaedc.org/moving-or-improving-a-business/community-reinvestment/community-revitalization

MARYLAND ECONOMIC DEVELOPMENT
COUNTY-BY-COUNTY PROJECTS/PROGRAMS/EVENTS
WITH NEW/RETAINED JOBS & NOTES



County	Project	New/Retained jobs	Notes
Anne Arundel Economic Development Corporation (cont.)	Flagger Force	350 jobs	Flagger Force, an industry-leading traffic control company, opened a 20,000 square-foot operations and training facility in Glen Burnie and hired 350 employees to staff active job sites across the Mid-Atlantic region. Located in a county-designated revitalization district, Flagger Force may be able to apply for a 100% tax credit for five years on the incremental increase in taxes due to its improvements. http://www.flaggerforce.com/
Baltimore Development Corporation	Howard Park/Shop Rite	220 jobs created	Site acquired in 2013, Opened in July 2014. Total Project cost: \$25 million
	Horseshoe Casino	1,700 new jobs	First LEED Gold casino on the East Coast, Utilized Enterprise Zone and Brownfield tax credits, 335,000 square feet, total project cost: \$442 million.
	Amazon/Sortation Center	800 PT jobs and 150 FT	Located at Broening Highway and Holabird Avenue. Approximately 346,000 square feet. Total project cost: \$50.4 million
	University Partnership	545 new 3,717 (temp) jobs at construction	\$572 million in private investment, \$465 million in public investment.
	Amazon/Fullfillment Center	1,600 new jobs	Located at Broening Highway and Holabird Ave, approximately 1,015,740 square feet. Total Project cost: \$212 million.
	HarborPoint	17,253 new jobs	27 acre mixed use between Fells Point and Harbor East, 2,070 new residents, total project cost: 1 billion.
Baltimore County Department of Economic & Workforce Development	Sparrows Point Terminal		3100 acres industrial opportunity with access to deep water port, interstate highway, 2 major rail lines, heavy power and abundant gas & water. Major environmental restoration agreements are in place, with \$48 million for cleanup activities. Redevelopment and new jobs return to this vital industrial-port peninsula in 2015.
	Towson's Revitalization		More than \$770 million in private investment has or taken place in downtown Towson since 2009. Projects include offices, entertainment, residential and mixed-use projects that include Towson City Center, a \$27 million redevelopment of a 155,000 sf office building, Towson Square, an \$85 million entertainment center including a 3,400 seat Cinemark movie theater, and Towson Row, a \$350 million, 1 million sf mixed use development, including office, hotel, grocery and residential, and 2600 new apartments and town homes (completed and planned).

MARYLAND ECONOMIC DEVELOPMENT
COUNTY-BY-COUNTY PROJECTS/PROGRAMS/EVENTS
WITH NEW/RETAINED JOBS & NOTES



County	Project	New/Retained jobs	Notes
Baltimore County Department of Economic & Workforce Development (cont)	Metro Center at Owings Mills		State's first TOD, a partnership between the State, the County and a private developer. A true mixed-use project that is a \$550 million investment that includes a County center with a community college satellite facility and public library, 1700 residential units, 300,000 sf restaurant/retail, 1.2 million office space and 250 room hotel.
	Baltimore Crossroads		Mixed-use business park that was created as an extension of MD Rt. 43, opening up 1000 acres just off of I-95 in a major business corridor. The project is over 6 million sf of office, flex, warehouse, industrial, hotel, retail and residential.
	Baltimore County Boost Fund		\$1.5 million Video Lottery Terminal funds that opened up lending to small, minority and women - owned businesses. The flexible terms and low interest rates make it accessible to growing entrepreneurs. The fund is one element of Baltimore County's renewed focus on fostering a vibrant entrepreneurial ecosystem.
Calvert County Department of Economic Development	Dominion Cove Point Expansion	75 new, 100 +/- retained. 3,000 during construction	Dominion plans to launch a \$3.8 billion liquefied natural gas (LNG) liquefaction project at the Dominion Cove Point facility. Dominion proposes to operate Cove Point both to import LNG (as it currently does) and to export LNG over a 20-year period. The full plan, as outlined in Dominion's applications to the Federal Energy Regulatory Commission, is available online. Click for the plan . The project is and promises to be one of the largest construction projects in Maryland's history.
	Dominion Cove Point expansion – local procurement seminars	N/A	The Calvert County Department of Economic Development and the Calvert County Chamber of Commerce are teamed to provide four workshops for small business owners who want to take advantage of opportunities presented by the proposed expansion of Dominion Cove Point. The event was beneficial for contractors who want to get involved with the expansion project; vendors of construction products; and businesses offering services that might be useful during the construction. We were able to provide direct contact with approximately 290 Calvert County businesses. We also included our resource partners such as the Small Business Development Center and the Maryland Procurement Technical Assistance Program.
	Armory Square Redevelopment Project	Undetermined at this time.	Armory Square is redevelopment project focused in the heart of the county seat, Prince Frederick. The site previously held Calvert Middle School is slated for redevelopment along with adjacent properties. The county is the process of seeking interested and qualified master developers for the mixed-use project.

MARYLAND ECONOMIC DEVELOPMENT
COUNTY-BY-COUNTY PROJECTS/PROGRAMS/EVENTS
WITH NEW/RETAINED JOBS & NOTES



County	Project	New/Retained jobs	Notes
Calvert County Department of Economic Development (cont.)	What's Going Where	Undetermined impact: monitoring tool to assist new business and track progress	A user friendly map that allows you to explore commercial projects by ZIP code or view a <u>list</u> of projects completed in the last 12 months. The <u>map</u> is part of a larger set of <u>interactive GIS maps</u> offered by Calvert County Government to help the public virtually explore everything from the county's parks and recreational facilities to the changes in the county's landscape over the past 100 years. www.co.cal.md.us/WhatsGoingWhere .
	Business Appreciate Week		The Calvert County Board of County Commissioners annually celebrates local businesses during Business Appreciation Week the first full week of May. The event acknowledges the many contributions local businesses make to our community and thanks them for locating in Calvert County. We will offer special events, seminars and networking activities designed to foster businesses of all kinds. The Ambassador teams personally visit 15 businesses; engage in conversation on how to improve the local business climate and what we can do better as a local government for the business community. To date, we have visited 149 businesses specific to BAW over the past 9 years. This is part of our business retention program and does not include visits from our ongoing site visitation program. This event will celebrate its 10 th year in 2015.
	Restaurant Week		Features restaurants that draw on the region's bounty to offer unique dining experiences. Whether your favorite fare is local seafood, Italian cuisine or anything in between, Restaurant Week has something to satisfy any taste. Restaurant Week patrons can enter a drawing for prizes by completing an online feedback form or by filling out response cards at the restaurants during their visits. A special section on the Calvert County tourism website at ChooseCalvert.com/RestaurantWeek features full event details including a list of participating restaurants, menus, a mapping feature showing restaurant locations, frequently asked questions and more. This event supports local business, particularly during the "shoulder season" time of the year, when foot traffic is particularly low. This event will enter its third year in 2015.
	Annual Fall Farm Festival		Calvert County farms open to the public at this annual event. Visitors can spend a day in Calvert County touring a variety of farms and learn more about Calvert's traditional agricultural community. The annual Calvert County Farm Festival is coordinated by the Calvert County Department of Economic Development and the Calvert County Agriculture Commission. The Agriculture Commission conducts the Farm Festival to educate residents about farming and to provide the public with an opportunity to interact with the farming community. This event supports ag sustainability and agri-tourism, and reaches over 550 citizens annually; event has been in existence since 1998
Caroline County Economic Development Corporation	Engineering Technology / Advanced Technical Education		Caroline County has a strong manufacturing base that employs thousands of people. The CEDC is working with the local school system and Chesapeake College to significantly improve engineering technology education for advanced technical positions within these companies. We facilitate tours and internships for high school students, and we're working toward establishing a multi-county comprehensive engineering technology high school.

MARYLAND ECONOMIC DEVELOPMENT
COUNTY-BY-COUNTY PROJECTS/PROGRAMS/EVENTS
WITH NEW/RETAINED JOBS & NOTES



County	Project	New/Retained jobs	Notes
Caroline County Economic Development Corporation (cont.)	Ag-Based Business Attraction		The CEDC has received a grant from the Rural Maryland Council to launch a regional marketing initiative to attract new farmers to the Eastern Shore. The campaign will focus on small, value-added agricultural businesses. These types of farms typically employ more people than traditional agriculture, retain more value locally, and support related industries like tourism.
	Five-Year Strategic Plan		For the first time in over a decade, the CEDC has launched a five-year strategic plan for economic development. Now in the implementation phase, the plan seeks to improve the county's business climate through changes in tax policy, investments in infrastructure and education, and dedicated resources for small businesses and entrepreneurs.
Carroll County Economic Development	Penguin Random House	750 retained	Retention and expansion of Random House following a merger with Penguin Books. The company will invest millions in its current facility including a new mezzanine and equipment to support expanded operations. A significant number of new jobs will be added over the next several years.
	Advanced Biotechnologies (ABI)		A leading international biotechnology company specializing in quality viral reagent products, electron microscopy services and infectious disease antigens. Will move into a 20,000 square foot state-of-the-art manufacturing facility that will allow ABI to expand its product lines, to create operational efficiencies to meet an expanding global market, and to continue its superior customer support.
	Carlisle Etcetera	75	Tom James, the owner of English American Tailoring, bought Carlisle and moved its operations from New York to Westminster. Carlisle produces couture dresses, suits, separates and accessories. The company invested over \$4.5 million dollars.
	Eldersburg Commons	630	Black Oak Associates received final approval for the redevelopment of an aging and nearly deserted enclosed mall. The new 290,000 square foot development will contain eight buildings to house over 20 new tenants. Capital investment is estimated at over \$50 million.
	Warfield Corporate Campus	anticipated hundreds of jobs	The redevelopment of the Warfield Corporate Campus is moving forward. The project is under contract with The Warfield Collaborative (TWC). The TWC envisions a mixed use community with residential homes, offices and retail amenities. The project involves the redevelopment of eight historic buildings as well as over 130,000 square feet of new non-residential development. Financial projections are for over 900 new jobs and nearly \$1.5 million in non-residential new tax revenues at build out.

MARYLAND ECONOMIC DEVELOPMENT
COUNTY-BY-COUNTY PROJECTS/PROGRAMS/EVENTS
WITH NEW/RETAINED JOBS & NOTES



County	Project	New/Retained jobs	Notes
Cecil County Office of Economic Development	Old Dominion Electric Cooperative (ODEC)	600 new construction jobs 30 full time	Old Dominion Electric Cooperative announced its expansion in Cecil County, Maryland in April 2014 and broke ground on the Wildcat Point project in Conowingo on October 14, 2014. ODEC has committed to invest \$675,000.00 in this project which will support the new jobs.
	Workforce Training Partnership		A partnership with eligible companies to gain the critical skills, upgrades or technical training to contribute to, expand or improve upon the company's overall production and competitiveness. Targeted to support existing businesses, advance technical skills of the workforce & create stability for the workers. Provides up to \$1,000 matching funds per person up to \$20,000 per business per fiscal year.
	Northeastern Maryland Additive Manufacturing Innovation Authority (NMAMIA)		NMAMIA was created as a public-private partnership and enacted by the Maryland General Assembly to expand additive manufacturing opportunities such as 3-D printing and rapid prototyping between Maryland's federal labs and regional manufacturing companies. Harford and Cecil County governments and businesses support this effort.
	Broker Event		The Broker Event is an annual event in which Cecil County brings together brokers from the greater Baltimore, Wilmington, and Philadelphia areas in hopes to spur development interest in the county. This year, over 100 attendees at Hollywood Casino heeded expert advice related to the state, county and regional economic landscapes. From the casino, brokers participated in a bus tour that showcased county landmarks and highlighted available real estate opportunities. Broker Events culminate in project interest.
	Economic Development and Your Community		"Economic Development and Your Community" was a workshop hosted by America's Small Business Development Center, Elkton Alliance and the Office of Economic Development. This workshop was designed to share information about the programs and funding sources available at the state level to aid in downtown revitalization county-wide. Over 100 people, including local elected officials, community leaders, and business owners attended the event.

MARYLAND ECONOMIC DEVELOPMENT
COUNTY-BY-COUNTY PROJECTS/PROGRAMS/EVENTS
WITH NEW/RETAINED JOBS & NOTES



County	Project	New/Retained jobs	Notes
Charles County Economic Development	CPV St. Charles Energy Center	400 construction 25 permanent	CPV St. Charles is a \$775 million, 725 MW gas-fired combined cycle electric generating station under construction. This will be one of the cleanest and most efficient natural gas powered electric generating facilities in the country and will use treated wastewater effluent from the County's Mattawoman Wastewater Treatment Plant for cooling purposes, significantly reducing nutrient (nitrogen and phosphorous) discharge into the Potomac River and Chesapeake Bay. At the peak of construction an estimated 400 jobs will be created as well as 25 well-paying, permanent jobs when operational. The County and CPV have executed an agreement providing significant fees from the sale of reclaimed water and payments-in-lieu-of-taxes.
	Federal facility consolidation	40 new FTE's 200+ new PT	Approximately 80,000 s.f. newly constructed facility; property acquisition to be completed Q1 2015, in service early 2017; significant direct spending in local economy will result due to type of use; consolidation of several smaller, outdated such facilities in the region
	Building systems manufacturer	25 new / 47 retained	Retention and expansion of a manufacturer of high-rise structure construction and operation systems. 12 year old firm was considering a move to Delaware to be closer to one of its suppliers. The firm will instead remain in Charles County, purchase and renovate a 30,000 sq. ft. building, and expand operations to manufacture parts for their systems in house instead of relying on outside suppliers.
	Waldorf Urban Redevelopment Corridor (WURC)		An initiative to transform a business/industrial corridor in Waldorf, Maryland into a vibrant, transit-oriented, mixed-use, walkable urban center. Phase One is a 26 acre site that will support 659,000 square feet of mixed-use development – residential, high end retail, hotel, and Class A office space enhanced by such public amenities as a public square urban park, a fine arts/performing arts civic center, sidewalks, and bikeways within a quarter mile of a future transit – light rail and bus – station.
	Mid-Atlantic Healthcare	85 new FT	Approximately \$23 million new commercial investment; 69-bed skilled nursing care facility; under construction - scheduled to open in Feb 2015; located in White Plains, MD; the first newly constructed facility in this firm's 16-location portfolio; a second phase will follow in approximately two (2) years
	JBO Printing & ABR Services	45 new	Relocation - consolidated two affiliated firms into one Charles County location; approximately 37 jobs relocated from Woodbridge, VA; holds major contract with US Dept of Education; additional job growth projected for next 5 years
	SMECO Solar Farms		\$20M - 5.5MW solar array became Southern MD's first utility-scale solar project in late 2012; 10 MW solar array currently under construction – to be completed Winter 2014-15; significant property tax revenue generator

MARYLAND ECONOMIC DEVELOPMENT
COUNTY-BY-COUNTY PROJECTS/PROGRAMS/EVENTS
WITH NEW/RETAINED JOBS & NOTES



County	Project	New/Retained jobs	Notes
Charles County Economic Development (cont.)	College of Southern MD Expansion		New, 40,000 s.f. building to be constructed in Hughesville; Future home to the College's Center for Trades and Energy Training (currently in leased space), Nursing program, and Arts Center
Dorchester County Economic Development Department	Cambridge Hyatt	365	The Hyatt Regency Chesapeake Bay Golf Resort, Spa and Marina located on the Choptank River in Cambridge, Maryland is an integral part of the revitalization efforts of Cambridge. The 400-room luxury hotel with 35,000 square feet of meeting and banquet space. The hotel was a joint project with Local and state officials especially MEDCO. The economic impact of this project to the Dorchester County economy has been over \$81 million dollars.
	Interstate Container	Retained 90 New 25	Recently expanded current operations to include the manufacturing of their new recyclable green box product. Interstate's capital investment was approximately \$7 million dollars.
	Amick Farms	Retained 700 New 100	The expansion plans of Amick Farms, located in Hurlock, were finalized in 2014. A partnership between Dorchester County and DBED resulted in a capital investment of \$13.5 million.
	Protenergy Natural Foods	Employs 258	TreeHouse Foods, based in Oak Brook, Illinois, acquired Protenergy in May 2014. A \$150 million acquisition, Protenergy is a growing and innovative company at the forefront of the evolution of carton broth, soups and gravies, both for private label and corporate brands. They operate a 200,000-square-foot production facility in Cambridge. Known in the industry for their Tetra Recart packaging and aseptic packaging.
	Chesapeake Gold Oyster	15	Hooper's Island Oyster Aquaculture, Inc. is using a new innovative aquaculture process that could be the waterman's path to revitalizing the oyster industry in Maryland. Essentially, the project serves to help the oyster to become a sustainable commodity of the Chesapeake Bay. The company is working to expand and has created 15 new aquaculture jobs.
Frederick County Business Development and Retention	Carroll Creek Linear Park	1500	This project spans 30 years and 6 administrations and consists of 550,000 SF office & retail space, 300 new residential units, 1.3 mile pedestrian & bike path and a 350 seat Amphitheatre. Now in the final phase of redevelopment.
	Downtown Hotel and Conference Center	110	An economic catalyst for downtown with a flagship hotel and conference center developed by the Plamondon Hospitality Partners. This \$64 million public private partnership project will include 20,000 SF of meeting space and a 200 room hotel expected to complete in 2017.
	AstraZeneca	200	Formerly known as MedImmune, the Frederick cell-culture manufacturing facility just announced a \$200M expansion and the addition of 300 new jobs for a total of 800 jobs. MedImmune completed an expansion in 2006 that infused \$250M.

MARYLAND ECONOMIC DEVELOPMENT
COUNTY-BY-COUNTY PROJECTS/PROGRAMS/EVENTS
WITH NEW/RETAINED JOBS & NOTES



County	Project	New/Retained jobs	Notes
Frederick County Business Development and Retention (cont.)	Fort Detrick Growth	4,000+ new jobs	<p>\$3 billion in Federal projects since 2005 and BRAC, the growth at Fort Detrick has added over 3,500 new jobs on base alone and employment is now over 12,000. Fort Detrick built a National Biodefense and Analysis Countermeasures Center (NBACC) for the U.S. Army Medical Research Institute of Infectious Diseases (USAMRIID), and several more projects. The spinoff growth of the consolidation of SAIC-Frederick (now known as Ledios Biomedical Research) into the Frederick National Cancer Laboratory for Cancer Research added 330,000 SF at Riverside Research Park, a secure research park within Riverside Corporate Park that added 300 net new jobs for a total of 1,880 jobs. Due largely to the growth at Fort Detrick, the number of bioscience companies has increased 72% spurring the creation of the County's first bioscience and technology business incubator, Frederick Innovative Technology Center, Inc.</p>
	Urbana Development	850+ new jobs	<p>Established in 1999 and developed by Natelli Communities to become the fastest selling community in Maryland. The population now stands at over 10,000 with over 3,500 homes and a new Main Street District, shopping center, and Urbana Corporate Park-a mixed use development now home to three major employers: Legal and General America (400 employees and 115K SF) which opened in 2011, the Social Security Administration's new data center (200 employees and 300K SF) which opened in 2014, and Fannie Mae's data center (250 employees and 250K SF) which opened in 2005.</p>
The Office of Economic Development of the Garrett County Department of Planning and Community	The Deep Creek Experience / ASCI Deep Creek 2014 ICF	Undetermined impact at this time;	<p>Historic whitewater recreation highlighted Garrett County's Adventure Sports Center International, host of the Deep Creek 2014 International Canoe Federation (ICF) World Championships. Nearly 400 athletes competed; 22,000 spectators, staff, volunteers, and vendors attended; NBC Universal, NBC Sports, and Eurosport Television reported to a combined fourteen million + viewers, complete with commercials highlighting Garrett County, Maryland, and tourism in the region. Assisted Deep Creek 2014, LLC with event preparations, including the permanent construction of an amphitheater, viewing platform and pavilion, to be utilized for many heritage events for years to come.</p>

MARYLAND ECONOMIC DEVELOPMENT
COUNTY-BY-COUNTY PROJECTS/PROGRAMS/EVENTS
WITH NEW/RETAINED JOBS & NOTES



County	Project	New/Retained jobs	Notes
The Office of Economic Development of the Garrett County Department of Planning and Community (cont.)	High Speed Internet Infrastructure	Undetermined impact at this time	<p>Continue development of fiber optic backbone in Garrett County. Over 40 institutions, including schools, college, county offices, industrial parks and town halls, are connected and operational, with high speed Internet service on the One Maryland Broadband Network operated jointly by Garrett County and the State Department of Information Technology.</p> <p>Completed initial testing/evaluation of wireless technology to be deployed over the next 2-3 years in a Last Mile Wireless Broadband Network. The network will be built, operated, and maintained through a public/private partnership to be created by a competitive procurement RFP in early 2015. Will be implemented in 3 phases, and designed to offer broadband availability to 90% of the 3000 Garrett County residences currently under served.</p>
Harford County Office of Economic Development	RAMP MD		Northeastern Maryland Additive Manufacturing Innovation Authority was established in July 2014 and RAMP Md (Regional Additive Manufacturing Partnership-Maryland) was launched with a 25-member advisory board, an Executive Director, and a vision to leverage the pioneering 3D technologies of APG's premier federal facility labs with regional manufacturing companies. In 2014, two Cooperative Research and Development Agreements (CRADAs) were executed with area manufacturers in 3D prototyping for cybersecurity, military and commercial product applications. This pipeline will streamline the rapid prototyping process allowing for faster product-to-market delivery.
	JLENS	100 soldiers and 40 contractors	Joint Land Attack Cruise Missile Defense Elevated Netted Sensor System, or JLENS is a Raytheon-engineered program that provides persistent, line-of-site radar surveillance and precision track quality data to Army and Joint networks. Translation: two aerostats or blimps, each the size of a football field, tethered and elevated to 10,000 ft. will provide long-range cruise missile defense for The Capitol Region with radar surveillance that can cover an area from New York to Richmond, VA. The program's location to Aberdeen Proving Ground brings 100 soldiers, 40 contractors and their family members to Harford County for the three-year pilot program.
	Sephora	410 Employees 200 new workers	Sephora America opens its largest, state-of-the-art distribution center in Perryman, MD in September. The San Francisco-based beauty retail mogul nearly doubled its previous distribution space to 655,000 sq. ft., focused on environmental efficiencies while pursuing LEED Silver certification, and can now move products faster to clients east of the Mississippi. With grant assistance working in partnership with Maryland DBED, Sephora has expanded its footprint in the Mid-Atlantic region, retained its workforce of 410 employees and will add another 200 workers to meet distribution demand by December 2017.

MARYLAND ECONOMIC DEVELOPMENT
COUNTY-BY-COUNTY PROJECTS/PROGRAMS/EVENTS
WITH NEW/RETAINED JOBS & NOTES



County	Project	New/Retained jobs	Notes
Harford County Office of Economic Development (cont.)	House of Cards	475 businesses and vendors 3,000 MDs as cast, extra and crew	When it came to hunting for filming and set location, Harford County was the continued Production Headquarters location for a third season of the NetFlix political thriller and 13-Emmy Awards nominee “House of Cards.” The production netted involvement from 475 Harford County businesses and vendors in Season 2 alone and has employed more than 3,000 Marylanders as cast, extras and crew overall. “House of Cards” Producer Karen Moore, recognized at the Harford Awards, a local gala honoring economic contribution in the County, praised the business-friendly community and sense of collaboration.
	Clorox	91 full-time jobs and 15 pt jobs	Clorox Products Manufacturing’s decision to relocate to a 945,000-sq. ft. warehouse in Aberdeen anchors Harford’s key role in manufacturing and distribution in Northeastern Maryland-- now with just a 7.3 percent industrial vacancy rate. The renowned household brand and maker of Pine Sol and Liquid Plumber anticipates adding approximately 91 full-time and 15 part-time jobs.
	Frito Lay, Inc.	100 full-time now have 379 over 18-Month span	Frito Lay, Inc., maker of Doritos, Tostitos, Cheetos and SunChips undergoes a \$60 million, 46 percent expansion for a total of 525,000 sq. ft. in Aberdeen, MD; its eighth and largest site nationwide. The expansion will also result in a 26 percent hire increase of 100 full-time employees beyond its existing workforce of 379 over an 18-month span starting in 2015.
Howard County Economic Development Authority	The Coastal Companies	500 1,00 retained	The Coastal Companies is building a state of the art 332,000 sq. ft. produce processing facility.
	IronNet	200	Former National Security Director and CEO of IronNet Cyber Security Inc. is relocating his cybersecurity company headquarters from Washington D.C.
	W.R. Grace	150 600 retained	The international chemicals, technology and materials company recently opened its new global headquarters in Columbia as part of \$100 million investment made by the company into its Columbia and Baltimore facilities. The newly constructed 90,000 sq. ft. building was built on the company's 160-acre Columbia campus.
	Cisco	500	Cisco recently acquired SourceFire, one of Howard County’s home grown and fastest growing technology firms. Plans are to relocate and expand at a new building in Maple Lawn. The existing 350 employees are expected to grow to over the next two years. The project further cements Howard County as the center of cyber security.

MARYLAND ECONOMIC DEVELOPMENT
COUNTY-BY-COUNTY PROJECTS/PROGRAMS/EVENTS
WITH NEW/RETAINED JOBS & NOTES



County	Project	New/Retained jobs	Notes
Kent County	Chesapeake CNC	15 jobs	Expanding ISO 9000 company that rented additional space to accommodate growth. Eventually purchased property and has grown in space and employment
	Broadband to Galena		Broadband service to Galena includes connecting the final link to public school system from Galena to Millington. Huge project that will see public and private sector partnership as it continues to grow
	ILSBio	12 FT + 3-6 paid Interns	ILSBio, high-tech, bio-tech medical testing tissue development company is expanding space and job count in its Chestertown facility.
	War of 1812 Re-Enactment		Battle of Caulk's Field was a 2-day event led by the Kent County Tourism Office. Over 7,000 people attended. Economic impact report in process.
	Eastern Shore Tents & Events	12 FT + 20 PT	Company expanded within the county in property in the County business park.
Montgomery County Department of Economic Development	MOVE Program	90 jobs (12/1/14)	Montgomery County Executive Isaiah Leggett announced the Make Office Vacancy Extinct (MOVE) Program in March of 2014, which aims to reduce the county's vacant Class A and B office space. Qualified companies receive a grant for \$4 per square foot upon their relocation to the county. To date, the program has enabled the county to reduce the vacant office space by more than 16,000 square feet and add more than 90 jobs.
	NCCoE	250 jobs	The National Cybersecurity Center of Excellence is a joint partnership between NIST and the federal, state, and Montgomery County governments. The center was established to accelerate the broad adoption of integrated cybersecurity tools and technologies. Through the partnership, 16 companies including Cisco Systems, McAfee, Microsoft, RSA, and Symantec, have agreed to provide hardware, software and expertise to the center's efforts. The center is currently housed in the Institute for Bioscience and Biotechnology Research on the campus of Universities at Shady Grove. It is scheduled to move to a 65,000 square foot building on Great Seneca Highway in Rockville in 2015.
	Business Mission to India	200+ jobs	Montgomery County's Mission to India took place November 11-22, 2014 in four cities including Hyderabad, Raipur, Bangalore, and New Dehli. The Montgomery County Department of Economic Development led the business component of the mission. Nine companies participated totaling over 100 meetings resulting in new vendor relationships, partnerships, joint venture deals, signed letters of intent, and more.
Prince George's County Economic Development Corporation	MGM National Harbor Resort and Casino	2,000 new construction jobs + 4,000 Ongoing Operations jobs	MGM Resorts International will build a \$1 billion Las Vegas-style casino at the county's National Harbor, a new \$4 billion resort and mixed-use urban center on the Potomac River. MGM broke ground in April 2014 and plans to open by July 2016 creating 4,000 net new full-time jobs and 3,000 jobs during the construction phase. The County expects to generate \$40 million in estimated annual revenue from this facility. In addition, the State is projected to receive \$1.2 billion in revenue over the first five years of operation.

MARYLAND ECONOMIC DEVELOPMENT
COUNTY-BY-COUNTY PROJECTS/PROGRAMS/EVENTS
WITH NEW/RETAINED JOBS & NOTES



County	Project	New/Retained jobs	Notes
Prince George's County Economic Development Corporation (cont.)	Westphalia Town Center	Over 1,000 new jobs	The Walton Westphalia Development (USA), LLC broke ground in June 2013 on Phase 1 of the project consisting of approximately 110 acres of land for the construction of 347 townhomes, 400 rental apartments, 500,000 square feet of retail space and 150 hotel rooms. The total development of the 310 acre Westphalia property is anticipated to comprise approximately 66 single family homes, 779 townhomes, 884 rental apartments, 533,759 square feet of retail space, 2,240,000 square feet of office space and 600 hotel rooms. Total cost of all phases of this project is \$2 billion.
	Cafritz Property at Riverdale Park		The Cafritz Development Team is developing a 37 acre, \$250 million mixed-use project along US Route 1 near the University of Maryland – College Park campus. The project will be home to the county's first Whole Foods grocery and will contain approximately 168,000 square feet of retail space, 22,000 square feet of office space, 1,000 multifamily units and a 120-room hotel. This site is expected to open in late 2015.
	Department of Housing and Community Development	132	This project will help to create an even more robust transit oriented community and provide economic growth opportunities for businesses in our county. It also addresses the inequity of headquarters locations for state cabinet level agencies. The project is expected to create 132 permanent jobs, 325 construction-period jobs, and will generate significant new tax revenues for the County and State with a net economic benefit of \$8 million over the period of the lease. The facilities are expected to be ready for occupancy by the department's more than 300 employees by 2015. In addition, the first phase of the project is \$166 million and will include 500 residential units and 65,000 square feet of retail space.
	Economic Development Incentive Fund	150 new jobs	The Fund was established to enhance economic development initiatives by providing financial assistance through loans, grants, or a combination of both, to eligible businesses. The dedication of monies from each recordation tax transaction augments the initial \$750,000 seed money and ensures continued viability of the program. The mission of the fund is to nurture existing and emerging businesses with a primary focus on agriculture, medical, manufacturing and technology segments, in addition to capital improvements for existing vacant or underutilized space. First round awards of \$754,500 anticipate the creation of 150 full- and part-time positions over the next three years.

MARYLAND ECONOMIC DEVELOPMENT
COUNTY-BY-COUNTY PROJECTS/PROGRAMS/EVENTS
WITH NEW/RETAINED JOBS & NOTES



County	Project	New/Retained jobs	Notes
Queen Anne's County Economic Development Office	Economic Development Incentive Fund	150	The Fund was established to enhance economic development initiatives by providing financial assistance through loans, grants, or a combination of both, to eligible businesses. The dedication of monies from each recordation tax transaction augments the initial \$750,000 seed money and ensures continued viability of the program. The mission of the fund is to nurture existing and emerging businesses with a primary focus on agriculture, medical, manufacturing and technology segments, in addition to capital improvements for existing vacant or underutilized space. First round awards of \$754,500 anticipate the creation of 150 full- and part-time positions over the next three years.
	10K Across the Bay Event		The inaugural event was an absolute success from all perspectives. The County looks forward to hosting the event again in 2015. The economic impact for Queen Anne's County was huge!
	Fireball Run Space Race		Queen Anne's County has been selected to be a stop on Season 9 the 2015 Fireball Run Space Race. It is a live tourism destination event with online viewing only.(Roku; AmazonFireTV' Smart TV Google Play etc). The race participants will be arriving in Queen Anne's County on Sunday September 27 and leaving on Monday September 28. Imagine a cross between the Amazing Race and Trivial Pursuit being played on the East Coast!
Somerset County Economic Development	Northrop Grumman	50 new jobs	Business Attraction effort fostered by the State DBED, Town and County EDC, to bring Northrop Grumman into the Spec Bldg (MEDCO) located in the industrial park. The attraction resulted in 23 jobs and now has grown to 35 with an increase in 2015 to approximately 50 jobs.
	Rubberset (DBD)	100 new jobs	With support from state DBED, city, county, officials, the EDC received \$750,000 funds to add new product lines to the Crisfield facility resulting in the retention of 90 jobs and an additional 100 new jobs.
	McCready (USDA)	175 retained	Demolition of the old nursing home and construction of new nursing home with also assisted living units. The financing for a \$12.5 million project was a combination of USDA loans, Maryland state bond bill funds, Somerset County grants and McCready Foundation money which resulted in retention of 175 jobs.
	Princess Anne UMES Shopping Village	40 new jobs	Private investment totaling \$2.5 million for the construction of 30,000 sq ft of needed retail space brought the addition of 7 new retail/hospitality/service businesses resulting in 40 new jobs.

MARYLAND ECONOMIC DEVELOPMENT
COUNTY-BY-COUNTY PROJECTS/PROGRAMS/EVENTS
WITH NEW/RETAINED JOBS & NOTES



County	Project	New/Retained jobs	Notes
Somerset County Economic Development (cont.)	Hurricane Sandy Economic Recovery Efforts (HUD/DHCD)	143 retained 19 new	With the support from our federal, state, and local officials, the EDC received \$1 million for economic recovery efforts. To date: 52 waterman received \$130,000 grants (retention 65 jobs) 2 facade grants (retention 24 jobs) 7 business loans totaling \$420,000 (retention 54 jobs and 19 new).
	Crisfield Clinic	10 retained	Received \$390,115 from USDA to establish new telemedicine health centers in six rural Somerset County schools to connect kids and families in communities with quality health care. FYI, The Clinic received the Maryland Capital Enterprise Palmer Gillis Entrepreneur of the Year Award for the Lower Eastern Shore. (retention of 10 jobs with potential 25 new jobs).
St. Mary's County Department of Economic Development	UMD Unmanned Aircraft Systems Test Site		Established an unmanned aircraft systems (UAS) test site at St. Mary's County Regional Airport in response to the Federal Aviation Administration (FAA) UAS Test Site program which selected the Mid-Atlantic Aviation Partnership — which includes Maryland, Virginia and New Jersey — to help integrate UAS into national airspace. The County's Regional Airport is a mere 12 miles from the Naval Air Station Patuxent River. The test site will advance UAS technology for both defense and non defense purposes.
	Agriculture Preservation	Retained 22,000 jobs	Purchase of 60+ acre parcel using State, local and Navy funding to further protect the Naval Air Station Patuxent River from residential encroachment and achieve sorely needed recreational access to the Patuxent River.
	Raiders & Invaders Weekend		Weekend long commemoration focused on Leonardtown and related War of 1812 tourist destinations throughout St. Mary's which attracted over 7,000 visitors to County, many for the first time.
Talbot County Office of Economic Development	Annexation of Talbot Commerce Park		Located on Glebe Road and adjacent to the Easton Airport in the Town of Easton. The 20 lot commercial business park with two-thirds of the parcels developed, and occupied, will have the extension of sewer services by Easton Utilities for an estimated \$1.6 million investment. Several current property owners have expressed interest in developing their property or expanding their businesses.

MARYLAND ECONOMIC DEVELOPMENT
COUNTY-BY-COUNTY PROJECTS/PROGRAMS/EVENTS
WITH NEW/RETAINED JOBS & NOTES



County	Project	New/Retained jobs	Notes
Talbot County Office of Economic Development (cont.)	The Easton Economic Development Corporation (EEDC)		EEDC has identified 4 projects including a regional food distribution and incubator center and the redevelopment of Port Street providing a developed water front and gateway entrance for the Town of Easton.
	The Application by the Town of Oxford		The application by the Town of Oxford to be considered as a Maryland Sustainable Community, eligible for state and federal funds for reinvestment and revitalization. Oxford has been selected by NOAA to participate in a national Community Ecosystem Assessment for Vulnerability project.
	The Belmond Inn at Perry Cabin		The Belmond Inn at Perry Cabin, under new ownership, targets a \$45 Million investment to the existing property and grounds and an additional 100 jobs over the next two years to transform and upgrade capacity at the hotel conference center.
Washington County Department of Business Development	FEDEX	853	FedEx Ground has invested approximately \$90,000,000 over the last 10 years throughout its expansions. The company is finalizing a multi-phased expansion project that began in 2011 and will add an additional 252,250 square feet.
	Volvo	1600	Volvo Group is investing \$30 million to expand the company's Hagerstown facility, including insourcing of machining and assembly operations for heavy-duty axles and centralizing aftermarket core warehousing operations. Through the expansion, the company, which is one of the world's largest producers of heavy duty diesel engines, plans to add as many as 140 new full-time jobs. To assist with project costs, the Maryland Department of Business and Economic Development approved a \$4 million conditional loan, which is based on job retention and creation and capital investment. In addition, Washington County approved a \$200,000 conditional loan under the same terms. "We not only have a state-of-the-art facility here in Washington County, but more importantly we have a highly-skilled and capable workforce and a world-class product offering," said Wade Watson, the Volvo Group's VP and Plant Manager. "This is one more milestone along a trail of many that demonstrates the Volvo Group's commitment to this market and to our workforce. I am also pleased to see how our partnerships with Maryland's Department of Business and Economic Development and Washington County have contributed to the decisions to invest in this site and provide new opportunities for our community for years to come."

MARYLAND ECONOMIC DEVELOPMENT
COUNTY-BY-COUNTY PROJECTS/PROGRAMS/EVENTS
WITH NEW/RETAINED JOBS & NOTES



County	Project	New/Retained jobs	Notes
Washington County Department of Business Development (cont)	National Golden Tissue	60	Established in Washington County in 2008, National Golden Tissue manufactures paper towels, bath and facial tissue, and napkins. NGT currently provides brand name and private label products throughout the United States and Canada. Washington County approved a \$300,000 conditional loan to support National Golden Tissue's acquisition of additional facility space at 19224 Longmeadow Road and increased production in Hagerstown, Md. This expansion retained 70 jobs while creating 120 additional full-time positions. Partners in this project include SunTrust Bank, the Maryland Department of Business and Economic Development, the State Community Development Block Grant Program, and the Tri-County Council for Western Maryland. Capital Investment: \$13,000,000+
	V-T Industries	75	This company chose Washington County to manufacture its laminate countertops. Capital Investment \$11,000,000
	Kellogg's	50	The company relocated to Washington County to establish the warehousing/distribution facility for its snack division. Capital Investment: \$520,000
Wicomico County Salisbury-Wicomico Economic Development, Inc.	Cadista Pharmaceuticals Expansion	200 new jobs	Cadista is doubling current space by adding 100,000 sf for manufacturing, warehouse and corporate headquarter space.
	Chesapeake Shipbuilding	25 new jobs	Recently completed the construction of a new facility on an expanded shipyard is projected.
	Evolution Craft Brewing (EVO) Expansion	50 new jobs	EVO retrofitted a vacant, former ice plant near downtown Salisbury into a craft brewing facility in conjunction with a restaurant. EVO is a past winner of MEDA's Economic Redevelopment Project Award.
	Leverage Mobile Start-up	25 new jobs	Leverage Mobile is a recent start-up technology firm helping companies connect back office operations to mobile devices.
	Piedmont Airlines Facility Retrofit and Retention	200 jobs	The Wicomico County Airport Commission in conjunction with DBED and Piedmont Airlines, completed a retrofit and various renovations to Piedmont's corporate headquarters and hangar complex.

MARYLAND ECONOMIC DEVELOPMENT
COUNTY-BY-COUNTY PROJECTS/PROGRAMS/EVENTS
WITH NEW/RETAINED JOBS & NOTES



County	Project	New/Retained jobs	Notes
Worcester County Economic Development	CP Cases	2	Initial US location in Bishopville, Worcester County during 2013 (small presence initially – 1,000 sq. ft.), January 1, 2015, will expand to 3,500 sq. ft. within Bishopville. 2 Employees currently, with plans to increase that number in the near future
	OC Performing Arts Center		New state-of-the-art, 1,200-seat, two-tiered facility inside the convention center. Partial 2nd story floor of Convention Center removed and replaced with second-tier seating for the Center. \$14 million budget funded in part by the state through the Maryland Stadium Authority at \$5.7 million, the Town of Ocean City is funding the remaining \$8.3 million, which is covered by a 2013 bond issue.
	Planet Found	5	Start-up company developing a process to completely remove phosphates from chicken manure. Located within the new Worcester County Small Business Incubator (their section is 1,000 sq ft), Planet Found is developing prototype of their anaerobic biodigester that will produce energy for the chicken farms it is placed on (gas will be extracted from excrement, then used to power a generator). Planet Found has private financing and also has backing from the Maryland Energy Administration

Economic Development...

Transforms lives.

- Creates Opportunities
- Inspires Innovation
- Enriches Communities

ABOUT MEDA:

The Maryland Economic Development Association (MEDA) enhances the knowledge and skills of its members, encourages partnerships and networking among people committed to bringing jobs and capital to Maryland, and promotes economic development as an investment in Maryland.

