



MEDA 2022 Annual Conference Exhibitors

BEACON at Salisbury University ~ *John Hickman, Director, jnhickman@salisbury.edu, 410-546-6001; <https://www.salisbury.edu/academic-offices/business/beacon/>*

The Business Economic and Community Outreach Network (BEACON) of the Franklin P. Perdue School of Business at Salisbury University, offers applied business & economic research and targeted outreach programs to a variety of organizations.

Brailsford & Dunlavey ~ *Jeff Bonvechio, Vice President, jbonvechio@bdconnect.com, 202-257-0361; www.bdconnect.com*

Brailsford & Dunlavey leads the planning, development, and management of the places that shape and strengthen our communities. As a trusted partner, we empower our clients to ask the right questions and develop solutions that achieve their visions.

Dorchester County Economic Development ~ *Susan Banks, Director, sbanks@choosedorchester.org, 410-228-0155; www.ChooseDorchester.org*

Strengthening the Dorchester County business and workforce climate by creating more prosperous, vibrant and sustainable communities. We continue to partner with government, education and community stakeholders on the SUCCESS of our area businesses!

Eastern Shore Economic Recovery ~ *Erin Silva, Project Manager, elsilva@salisbury.edu, 443-523-4761; <https://recovery.delmarvaindex.org/>*

The Eastern Shore Economic Recovery is a collaborative partnership between local economic development organizations and data visualization specialists delivering a suite of tools to assist decision makers in recovery efforts. *MEDA award recipient

FSC First ~ *Dawn Medley, Senior Vice President Business Finance Programs EDI, drmedley@fscfirst.com, 301-883-6904; <https://fscfirst.com>,*

FSC First is a Community Development Corporation and Community Development Financial Institution that offers creative financial solutions, education and resources to emerging businesses in Prince George's County and the State of Maryland.

Kent County Economic and Tourism Development ~ *Jamie Williams, CEcD, Director, jlwilliams@kentgov.org, 410-778-0416; www.kentcounty.com/business.*

We promote activities that generate growth and prosperity and seek to enhance the business community, the services and income opportunities available to residents, as well as the social well-being and quality of life for all.

Maryland Department of Housing and Community Development ~ Kelly Vaughn, Director
Sponsorship & Community Outreach, kelly.vaughn@maryland.gov, 301-429-7430;
www.dhcd.maryland.gov.

The Maryland Department of Housing and Community Development manages a wide array of programs that support economic growth and ensure that Maryland's treasured communities are safe, vibrant, and attractive places to live, work, and play.

Maryland Economic Development Association (MEDA) ~ Pam Ruff, Executive
Director, info@medamd.com, medamd.com, 410-347-1246.

MEDA is a nonprofit organization of economic development professionals in Maryland. Its members work to improve the state's business climate by bringing jobs and capital to Maryland.

Platinum PR: Places Reimagined ~ Sandy Dubay, Chief Executive Officer and Founder,
sandy@platinumpr.com, platinumpr.com, 240-608-4441.

Platinum PR specializes in place-based marketing and communications for communities and destinations

Southland Industries ~ Karen Galindo-White, Senior Account Executive,
KGWhite@southlandind.com, 443-690-1750; www.southlandind.com

As one of the nation's largest MEP building systems companies, Southland leverages integrated engineering, construction, and service expertise with a self-performance delivery model to provide infrastructure and performance-based energy solutions.

TEDCO (Maryland Technology Development Corporation) ~ Tammi Thomas, Chief
Marketing & Communications Officer, tthomas@tedco.md, 410-715-4162;
<https://www.tedcomd.com>

TEDCO enhances economic empowerment growth through the fostering of an inclusive entrepreneurial innovation ecosystem. TEDCO identifies, invests in, and helps grow technology and life science-based companies in Maryland.

The Daily Record ~ Suzanne Fischer-Huettner, Senior Group Publisher,
shuettner@bridgetowermedia.com, 443-524-8100. TheDailyRecord.com

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