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BEACON at Salisbury University ~ John Hickman, Director, jnhickman@salisbury.edu, 410-546-6001;
www.salisbury.edu/academic-offices/business/beacon/

BEACON at Salisbury University, provides a wide variety of applied business & economic research to private, public, and non-profit entities in the Mid-Atlantic region, primarily in Delmarva and in the state of Maryland.

BGE - Baltimore Gas and Electric ~ Lorin Hinton, Jr., Economic Development Manager
lorin.hintonjr@bge.com, 667-313-1170; www.bge.com

BGE is Maryland's largest natural gas and electric utility, providing safe and reliable energy delivery to more than 1.3 million electric customers and 700,000 natural gas customers in central Maryland. The company was founded in 1816 as the nation's first gas utility and remains headquartered in Baltimore City to this day. BGE is a subsidiary of [Exelon Corporation](http://www.exeloncorp.com) (Nasdaq: EXC), the nation's leading energy utility company. Engage with the latest BGE stories on bgenow.com and connect with BGE on [Facebook](https://www.facebook.com/bge), [Twitter](https://twitter.com/bge), [Instagram](https://www.instagram.com/bge), and [YouTube](https://www.youtube.com/bge).

CitySite by 64 Robots ~ Jon Robinson, Co-Founder, jon@64robots.com, (443) 773-2228; www.getcitysite.com
Government websites don't have to be boring. Backed by a team of experienced software developers, CitySite redefines what your website can do. Visit www.getcitysite.com to get the next generation of government websites.

Comcast Business ~ Chris Garcia, Manager of Sales, Christian_Garcia5@comcast.com, 202-748-3912;
www.business.comcast.com

Comcast Business is a leading connectivity provider for small and mid-size businesses and a rising leader in technology solutions for the Enterprise market.

Eastern Shore Innovation Center ~ Tina Thompson, Business Incubator Manager,
Tthompson@docogonet.com, 410-228-0155; www.choosedorchester.org/

The Eastern Shore Innovation Center (ESIC) is the Dorchester Regional Technology Park's flagship business incubator and home to the county's economic development team. ESIC is dedicated to creating a flexible work environment for startups.

FSC First ~ Wilma Pearson, Administrative Services Manager, wpearson@fscfirst.com, 301-883-6900;
www.fscfirst.com/

FSC First is a Community Development Corporation (CDC) and a Community Development Financial Institution (CDFI) with a goal to serve and empower the community by providing access to funding to small and minority-owned businesses.

Harford County Office of Economic Development ~ Karen Holt, Director, klholt@harfordcountymd.gov
410-638-3059; www.harfordcountymd.gov/OED

Harford County Economic Development helps businesses grow through services such as site selection assistance, marketing, workforce development, finance programs, business education, entrepreneurial support, and more. How can we help you THRIVE?

Kent County Economic and Tourism Development ~ Jamie Williams, CECD, Director,
jwilliams@kentgov.org, 410-778-0416; www.kentcounty.com/business

Kent County Economic and Tourism Development promotes activities that generate growth and prosperity and seeks to enhance the business community, the services and income opportunities available to residents, as well as the quality of life for all.

MARBIDCO ~ Steve McHenry, Executive Director, smchenry@marbidco.org, 410-267-6807;
www.marbidco.org/

MARBIDCO is a quasi-public economic development organization chartered by the State of Maryland. Its mission is to help Maryland's farm, forestry, and seafood businesses to prosper through low-cost loans when working with farm credit/commercial banks.

Maryland Department of Commerce ~ Lori Ratzburg, Senior Director Regional Growth & Retention,
lori.ratzburg@maryland.gov, 410-350-4242; www.commerce.maryland.gov/

As the state's primary economic development agency, we stimulate private investment and create jobs by attracting new businesses, encouraging the expansion and retention of existing companies, and providing workforce training and financial assistance to Maryland companies. Commerce also promotes the state's many commercial advantages and its outstanding quality of life to spur economic development, international investment, trade and tourism.

Maryland Department of Housing and Community Development ~ Kelly Vaughn, Director Sponsorship & Community Outreach, kelly.vaughn@maryland.gov, 301-429-7400; www.dhcd.maryland.gov/

Maryland Department of Housing and Community Development is the state's housing finance agency, providing resources for affordable rental development and sustainable homeownership and working with local governments, nonprofits, and other partners.

Maryland Economic Development Association (MEDA) ~ Pam Ruff, Executive Director, info@medamd.com,
410-347-1246; medamd.com

MEDA enhances the knowledge and skills of its members, encourages partnerships and networking among people committed to bringing jobs and capital to Maryland, and promotes economic development as an investment in Maryland.

Platinum PR: Places Reimagined ~ Sandy Dubay, Chief Executive Officer and Founder,
sandy@platinumpr.com, 301-360-3506, platinumpr.com

Ready to expand your organization's capacity? At Platinum PR—Places Reimagined, we're an extension of your team. We help boost your visibility and opportunity through our strategic planning, programmatic support, marketing strategy, and more.

TEDCO (Maryland Technology Development Corporation) ~ Tammi Thomas, Chief Development & Marketing Officer, tthomas@tedco.md, 410-740-9442; www.tedcomd.com/

TEDCO enhances economic empowerment growth through the fostering of an inclusive entrepreneurial innovation ecosystem. TEDCO identifies, invests in, and helps grow technology and life science-based companies in Maryland.

The City of Frederick ~ Richard Griffin, CECD, Director, Economic Development,
rgriffin@cityoffrederickmd.gov, 301-600-6360; www.businessinfrederick.com

The City of Frederick Department of Economic Development strives to increase economic opportunity for Frederick by supporting and promoting a community where businesses and residents can thrive.

The Daily Record ~ *Suzanne Fischer-Huettner, Managing Director, shuettner@bridgetowermedia.com, 443-524-8100; www.thedailyrecord.com/*

The Daily Record has been Maryland's legal, business and government news expert for over 135 years. Learn more at TheDailyRecord.com.

Vision Technologies ~ *Allison Akers, Digital Marketing Manager, aakers@visiontechnologies.com, 866-746-1122; www.visiontechnologies.com/*

Vision Technologies, a national commercial and federal systems integrator, offers design, installation, & support for a building's technology needs through audio visual solutions, network infrastructure, data centers, wireless connectivity, and more.