

## July 22-26, 2024

All times for this course are EST LOCATION: VIRTUAL (ZOOM)

## Monday, July 22

9:00 - 10:00 AM Introductions & Case Study Highlights

10:00 AM - 12:00 PM Managing EDO

12:00 - 1:00 PM LUNCH

1:00 - 3:00 PM Strategic Planning

3:00 - 5:00 PM Case Study / Project Time (Independent)

Tuesday, July 23

9:00 - 11:00 AM Business Retention & Expansion

11:00 AM - 1:00 PM Finance

1:00 - 2:00 PM LUNCH

2:00 - 4:00 PM Workforce Development

4:00 - 5:00 PM Case Study / Project Time (Independent)

Wednesday, July 24

9:00 AM - 12:15 PM MEDA Summer Conference

Best Practices for Economic Developers in Site Selector Engagement

12:15 - 1:30 PM LUNCH

1:30 - 3:30 PM Real Estate Development

3:30 - 5:00 PM Case Study Prep (Group)

Thursday, July 25

9:00 - 11:00 AM Neighborhood & Community Development

11:00 AM - 1:00 PM Marketing & Attraction

1:00 - 2:00 PM LUNCH

2:00 - 4:00 PM Small Business & Entrepreneurship

4:00 - 5:00 PM Case Study Prep (group)

Friday, July 26, 2024

9:00 - 11:00 AM Ethics

11:00 AM - 12:30 PM LUNCH - Case Study Presentation Prep

12:30 - 3:00 PM Presentations

3:00 - 4:00 PM Wrap-up