

Connecting the Defense Industry

Maryland Economic Development Association Summer Conference

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The Roosevelt Group

Why Maryland?

- Top defense installations and federal agencies
- National leader in cyber, aerospace, and AI
- Research universities drive innovation
- Strategic East Coast location



Defense Ecosystem

- Military installations
- Prime contractors & suppliers
- State and local governments
- Universities and workforce partners



Defense Community Grants

- DCIP funds infrastructure supporting military readiness
- OLDCC grants strengthen community resilience
- Projects include utilities, transportation, childcare and housing
- Successful projects begin with mission alignment



IGSAs

- Share services between installations and communities
- Reduce costs while improving readiness
- Create long-term partnerships
- Economic developers can help identify opportunities



Five Keys to Success

- Understand installation priorities
- Build relationships early
- Develop competitive projects
- Collaborate regionally
- Think long-term



Thank You

Questions